

# FEDLINK FY2003 PRICING FOR:

Inside Washington Publishers  
IW

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Please use these FY2003 pricing pages to verify the charges on your invoices. If you have questions about any charges the vendor has invoiced to you, please contact the FEDLINK Fiscal Hotline at (202) 707-4900 immediately. Send any faxes to (202) 707-4999 or email to [fliccffe@loc.gov](mailto:fliccffe@loc.gov).

OMB Approval 2700-0042

<b>AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT</b>		1. CONTRACT ID CODE	PAGE 1 OF 11 PAGES
2. AMENDMENT/MODIFICATION NO. <b>Modification 3</b>	3. EFFECTIVE DATE <b>10/01/2002</b>	4. REQUISITION/PURCHASE REQ. NO.	5. PROJECT NO. (if applicable)
6. ISSUED BY The Library of Congress Contracts and Logistics Services 101 Independence Avenue, SE Washington, D.C. 20540-6414	CODE	7. ADMINISTERED BY (if other than item 6)	CODE
8. NAME AND ADDRESS OF CONTRACTOR (No. Street, county, State and ZIP Code) Inside Washington Publishers 1225 Jefferson Davis Highway Suite 1400 Arlington, VA. 22202		(✓) 9A. AMENDMENT OF SOLICITATION NO.	
		9B. DATED (SEE ITEM 11)	<b>IW-</b>
		10A. MODIFICATION OF CONTRACT/ORDER NO. <b>02CSFB70007</b>	
		10B. DATED (SEE ITEM 11) <b>12/03/2001</b>	
CODE	FACILITY CODE		

**11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS**

☐ The above numbered solicitation is amended as set forth in item 14. The hour and date specified for receipt of offers ☐ is extended, ☐ is not extended.

Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended, by one of the following methods:

(a) By completing items 8 and 15, and returning one (1) copy of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.

12. ACCOUNTING AND APPROPRIATION DATA (if required)

**13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS, IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.**


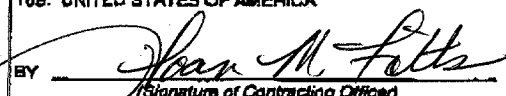
(✓) A.	THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.
B.	THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 48.103(c).
C.	THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:
X D.	OTHER Specify type of modification and authority Pursuant to and in accordance with Section F.2. of the Basic Ordering Agreement (BOA).

**E. IMPORTANT: Contractor** ☐ is not, ☒ is required to sign this document and return 1 copies to the issuing office.

14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)

- The purpose of this modification is to exercise the option year renewal of the referenced BOA.
- The period of performance will be from 10/01/2002 through 09/30/2003.
- Pricing and services are unchanged and shall be in accordance with the attached sheets.
- All other terms and conditions remain unchanged.

Except as provided herein, all terms and conditions of the document referenced in item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.

15A. NAME AND TITLE OF SIGNER (Type or print) Richard Lardner, dir. of business develop.	15A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print) Joan M. Flitts, Contracting Officer
15B. CONTRACTOR/OFFEROR  (Signature of person authorized to sign)	15C. DATE SIGNED 7/22/02
15B. UNITED STATES OF AMERICA BY  (Signature of Contracting Officer)	15C. DATE SIGNED 7/22/02

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STANDARD FORM 30 (REV. 10-83)  
Prescribed by GSA  
FAR (48 CFR) 53.243

## **(A) Pricing for Inside Washington Publishers' Online News Services and Print Publications**

### **Defense and Aerospace**

#### **Annual print subscription fees:**

*Inside the Pentagon -- \$995*

*Inside the Navy -- \$940*

*Inside the Army -- \$895*

*Inside the Air Force -- \$880*

*Defense Information and Electronics Report -- \$740*

*Inside Missile Defense -- \$695*

*Inside FAA -- \$595*

#### **www.InsideDefense.com Annual Online Access Fees**

*\* All quoted prices are in addition to the price of an underlying subscription.*

#### **For a Single Reader**

\$300 for one publication.

\$200 for each additional publication.

\* This online access fee permits use of *InsideDefense.com* by an individual and is non-transferable.

#### **For Two Readers**

\$500 for one publication.

\$300 for each additional publication.

\* This online access fee permits use of *InsideDefense.com* by two individuals. Both users must be with the same organization and at the same address. Access is non-transferable.

**For up to Five Readers**

\$700 for one publication.

\$400 for each additional publication.

\* This online access fee permits use of *InsideDefense.com* by up to five individuals. All users must be with the same organization and at the same address. Access is non-transferable.

**Enterprise-wide licenses**

Organization-wide access to *InsideDefense.com* is available. Specific terms and conditions may apply. For example, a location generally is defined as a street address. But there are instances where the size of an office served by a street address is too large to be considered a single location. In these situations, other definitions will apply. In another example, a library that receives subscription issues for redistribution to individual readers will not be considered a single user, and will be subject to corporate access fees or site licenses, which are negotiated case by case.

Inside Washington Publishers has substantial experience in serving large, Internet-based audiences and looks forward to working with prospective enterprise-wide customers.

## **Energy and Trade**

**Annual print subscription fees:**

*Inside U.S. Trade* -- \$1,050

*Electric Power Alert* -- \$760

*Inside Fuels and Vehicles* -- \$750

\*IF&V is also available on *InsideEPA.com*.

**EnergyWashington.com Annual Online Access Fees**

\* Subscribers to *Electric Power Alert* do not pay an additional fee for access to *EnergyWashington.com*.

**For a Single Reader**

\$295. Allows access by one person to all services available on *EnergyWashington.com*.

**Corporate access, single location**

\$500. Allows access by four assigned users to all services available on *EnergyWashington.com*. \$75 for each additional user above 4 users at the same location, to a total of 10 users.

**Enterprise-wide licenses**

Organization-wide access to *Energy Washington.com* is available. Specific terms and conditions may apply. For example, a location generally is defined as a street address. But there are instances where the size of an office served by a street address is too large to be considered a single location. In these situations, other definitions will apply. In another example, a library that receives subscription issues for redistribution to individual readers will not be considered a single user, and will be subject to corporate access fees or site licenses, which are negotiated case by case.

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**New Fuels and Vehicles Online Annual Online Access Fees**

\* *New Fuels and Vehicles Online* is a new service and access is available at no charge to subscribers of *Inside Fuels and Vehicles*.

**World Trade Online Annual Online Access Fees**

\*All quoted prices are in addition to the price of an underlying subscription.

**Single subscriber rate**

\$550. Permits four users at a single location to access the site, but no more than one user may be on the site at any time.

**Enterprise-wide licenses**

Organization-wide access to *World Trade Online* is available. Specific terms and conditions may apply. For example, a location generally is defined as a street address. But there are instances where the size of an office served by a street address is too large to be considered a single location. In these situations, other definitions will apply. In another example, a library that receives subscription issues for redistribution to individual readers will not be considered a single user, and will be subject to corporate access fees or site licenses, which are negotiated case by case.

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**ChinaTradeExtra.com Annual Online Access Fees**

*\* Online subscriptions include a mailed print edition of Inside US-China Trade. The print edition of this publication is not available without an online subscription.*

**Basic subscription**

\$595. Permits four users at the same location to access *ChinaTradeExtra.com*, but no more than one user may access the site at a time.

**Add ChinaTradeExtra to a World Trade Online subscription**

\$150. Same conditions as a basic subscription.

**Add ChinaTradeExtra to a Inside U.S. Trade subscription**

\$350. Same conditions as a basic subscription.

**Enterprise-wide licenses**

Organization-wide access to *ChinaTradeExtra.com* is available. Specific terms and conditions may apply. For example, a location generally is defined as a street address. But there are instances where the size of an office served by a street address is too large to be considered a single location. In these situations, other definitions will apply. In another example, a library that receives subscription issues for redistribution to individual readers will not be considered a single user, and will be subject to corporate access fees or site licenses, which are negotiated case by case.

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**Environment**

**Annual print subscription fees:**

*Inside EPA Weekly Report* -- \$990  
*Environmental Policy Alert* -- \$675  
*Superfund Report* -- \$685  
*Clean Air Report* -- \$695  
*Water Policy Report* -- \$650  
*Defense Environment Alert* -- \$615  
*Risk Policy Report* -- \$395  
*Inside CAL/EPA* -- \$635  
*Inside Fuels and Vehicles* -- \$750

**InsideEPA.com Annual Online Access Fees**

*\*All quoted prices are in addition to the price of an underlying subscription.*

**For a Single Reader**

\$300. Allows access by one person to all the publications that person subscribes to and all the additional services available on *InsideEPA.com*.

**Corporate access, single location**

\$800. Allows access by four assigned users to all the subscribed-to publications and all the additional services available on *InsideEPA.com*. \$100 for each additional user above 4 users at the same location, to a total of 10 users.

**Corporate access, multiple locations**

\$800 for the first location, \$300 for each additional location. Allows access by four assigned users to all the subscribed-to publications at each location and all the additional services available on *InsideEPA.com*. \$100 for each additional user at each location, to a total of 10 users per location.

**Enterprise-wide licenses**

Organization-wide access to *InsideEPA.com* is available. Specific terms and conditions may apply. For example, a location generally is defined as a street address. But there are instances where the size of an office served by a street address is too large to be considered a single location. In these situations, other definitions will apply. In another example, a library that receives subscription issues for redistribution to individual readers will not be considered a single user, and will be subject to corporate access fees or site licenses, which are negotiated case by case.

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***ChemicalPolicyAlert.com* Annual Online Access Fees**

*\* Online subscriptions include a mailed print edition of Chemical Policy Alert. The print edition of this publication is not available without an online subscription.*



*\*\* Existing subscribers to IWP's environmental publications are eligible for a 20 percent discount from the cost of ChemicalPolicyAlert.com.*

**For a Single Reader**

\$300. Allows access by one person to all the services available on *ChemicalPolicyAlert.com*.

**Corporate access, single location**

\$500. Allows access by four assigned users to all the services available on *ChemicalPolicyAlert.com*. \$75 for each additional user above 4 users at the same location, to a total of 10 users.

**Enterprise-wide licenses**

Organization-wide access to *ChemicalPolicyAlert.com* is available. Specific terms and conditions may apply. For example, a location generally is defined as a street address. But there are instances where the size of an office served by a street address is too large to be considered a single location. In these situations, other definitions will apply. In another example, a library that receives subscription issues for redistribution to individual readers will not be considered a single user, and will be subject to corporate access fees or site licenses, which are negotiated case by case.

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## **Health and Safety**

**Annual print subscription fees:**

*Inside OSHA* -- \$725

*FDA Week* -- \$595

*Inside CMS* -- \$595

**InsideHealthPolicy.com Annual Online Access Fees**

*\*All quoted prices are in addition to the price of an underlying subscription.*

**For a Single Reader**

\$200. Allows access by one person to all the publications that person subscribes to and all the additional services available on *InsideHealthPolicy.com*.

**Corporate access, single location**

\$500. Allows access by four assigned users to all the subscribed-to publications and all the additional services available on *InsideHealthPolicy.com*. \$75 for each additional user above 4 users at the same location, to a total of 10 users.

**Enterprise-wide licenses**

Organization-wide access to *InsideHealthPolicy.com* is available. Specific terms and conditions may apply. For example, a location generally is defined as a street address. But there are instances where the size of an office served by a street address is too large to be considered a single location. In these situations, other definitions will apply. In another example, a library that receives subscription issues for redistribution to individual readers will not be considered a single user, and will be subject to corporate access fees or site licenses, which are negotiated case by case.

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**(B) Discounts From Commercial Pricing  
for FEDLINK Customers**

The FEDLINK discount rates described below are available to both transfer pay and direct pay customers.

IWP's commercial rates, as outlined in Section A, serve as the baseline from which FEDLINK may take the following discounts:

1. Multiple subscription discounts: 20 percent discounts are available for FEDLINK customers who take out multiple print subscriptions. A minimum of three IWP publications must be addressed to the same subscriber and must have a common expiration date. The "senior" publication in the group is full price and with the second, third (and beyond) each available at a 20 percent discount. For example, a subscriber who signs up for *Inside EPA*, *Superfund Report* and *Inside Cal/EPA* would pay \$2046 -- \$990 (full price) for *Inside EPA*, \$548 (\$137 off the regular rate) for *Superfund Report* and \$508 (\$127 off the regular rate) for *Inside Cal/EPA*. Total savings would be \$264.
2. Free online access with a two-year renewal: FEDLINK customers who currently subscribe to Inside Washington Publishers print or online products may receive free access to our online news services. When a subscription is up for renewal, the subscriber can renew it for two years and get free as much as one year's worth of online access to that publication -- up to a \$300 value for a single reader/single publication. This offer applies only to groups of five readers or less.

Through this offer print subscribers continue to receive their print issue and are also able to take advantage of IWP's powerful online editorial services. If a FEDLINK customer already has access to one of our news services, a two-year renewal will extend that access for another year, free.

3. Discounts for multi-year arrangements: FEDLINK customers who make large orders for IWP's online editorial products are eligible for a 20 percent discount in the second year if they sign up for two years. The first year is charged at full price while the second year's cost is reduced by 20 percent. There is a \$10,000 minimum to be eligible for this discount.

For example, an organization that signs up for two years at \$25,000 per year pays \$45,000 -- \$25,000 for the first year and \$20,000 for the second year (\$25,000 minus 20 percent).

4. Unexpired subscription credit: FEDLINK customers acquiring online access to IWP's editorial products may be eligible for unexpired subscription credits. If a FEDLINK customer has existing print business with IWP and now wants site-license access to those products, IWP will credit the customer for the unexpired portions of its existing print subscriptions. This is a one-time credit and it helps facilitate an organization's first-year entry into a site-license arrangement. The credit is based on the cost of the subscription(s) and the number of months remaining on it. Depending upon the size of the customer and the number of subscriptions it may have, the credit could be worth thousands of dollars.
5. ChemicalPolicyAlert.com discount: Existing subscribers to IWP's environmental publications are eligible for a 20 percent discount from the cost of *ChemicalPolicyAlert.com*.